

1 RECORDER: Part of voice mail message
2 REAGAN: Ahh, have made the position that,
3 ahh, taken position that they would've, want to
4 see the funds and that's whatever, you know,
5 that's what, what we get from you, plus what we
6 have in this, ahh, development deal, ahh, shown
7 in the account and my banker, my banker, he's
8 gonna guarantee it, you know, I, I know y'all's
9 checks are good. We're just, you know,
10 dealing with these guys, ahh, property
11 owners and, and I guess, ahh, some
12 smart-ass lawyers involved with it as well,
13 so. Ahh, we, ahh, we'll just, ahh, need to
14 be able to show that, BILL, so, ahh, don't
15 necessarily have, don't have to be certified
16 funds and we don't have to wire it, just write
17 the, ahh, check, ahh, as you normally would
18 and, ahh, ahh, I'll have my banker basically
19 sign-off on it. And, ahh, show that in the
20 account, in addition to what we, ahh, have
21 there, to, ahh, make the, make the
22 deals or to satisfy the, ahh, the
23 deal, so I plan on being with you at three
24 o'clock and, ahh, maybe we can visit for a
25 few minutes. But I need to, ahh, quickly get

**GOVERNMENT
EXHIBIT**

5442

3:07-CR-0289-M

1 back over on this side of town so I can, ahh,
2 wrap up, ahh, this thing before six o'clock.
3 Ahh, feel free to call me if you, if, ahh, need
4 me at 214-207-0848 and, ahh, ahh, hope
5 things are going well for you this morning
6 and, ahh, look forward to seeing you this
7 afternoon. Take Care.
8 RECORDER: End of message. To hear the
9 message again, press 2, to delete it press
10 76. To go to start of message...
11 Voice mail message from REAGAN
12 REAGAN: Good, good morning, BILL, this is
13 DARREN, how you doing? Ahh, excuse me.
14 I, ahh, boy this sinus allergy has been really
15 working on me. But, ahh I've, I've been trying
16 to talk with these guys and work through, work
17 through our, ahh, deal today. What it is, they,
18 ahh, ahh, have made the position that, ahh,
19 taken position that they would've want to see the
20 funds and that's whatever, you know, that's
21 what, what we get from you, plus what we have
22 in this ahh, development deal, ahh, shown in the
23 account and my banker, my banker, he's
24 gonna guarantee it, you know, I, I know y'all's
25 checks are good. We're just, you know,

1 dealing with these guys, ahh, property owners
2 and, and I guess, ahh, some
3 smart-ass lawyers involved with it as well,
4 so. Ahh, we, ahh, we'll just, ahh, need to
5 be able to show that, BILL, so, ahh, don't
6 necessarily have, don't have to be certified
7 funds and we don't have to wire it, you write
8 the, ahh, check, ahh, as you normally would
9 and, ahh, ahh, I'll have my banker basically
10 sign-off on it. And, ahh, show that in the
11 account, in addition to what we, ahh, have
12 there, (cleared throat) to, ahh, make the,
13 make the deals or to satisfy the, ahh, the
14 deal, so I plan on being with you at three
15 o'clock and, ahh, maybe we can visit for a
16 few minutes. But I need to, ahh, quickly get
17 back over on this side of town so I can, ahh,
18 wrap up, ahh, this thing before six o'clock.
19 Aah, feel free to call me if you, if, ahh, need
20 me at 214-207-0848 and, ahh, ahh, hope
21 things are going well for you this morning
22 and, ahh, look forward to seeing you this
23 afternoon. Take care.
24 RECORDER: End of message. Message
25 11 deleted. Message 12.

1 FISHER: Man, I'm not going anywhere. Did
2 you think I was gonna scoot out?
3 REAGAN: No, I didn't, I...
4 FISHER: Yeah, BILL'S, BILL...
5 REAGAN: Know, I, I know where you live.
6 FISHER: That's fine, I'm here.
7 REAGAN: I'll see you...
8 FISHER: 'Bye.
9 END OF THAT CALL
10 Dialing
11 Phone Ringing
12 REAGAN: Hey, Bill?
13 FISHER: How are you?
14 REAGAN: Alright. I got D'ANGELO on the
15 other line. But it, at, ahh, any rate I'm,
16 I'm, I'm at...
17 FISHER: Can you conference us together?
18 REAGAN: Ahh, I, let me ask him about that.
19 Let me ask him about that. But you get my
20 message about first thing Monday morning? So
21 I can tell these guys something next door here?
22 FISHER: Ahh, the guys next door?
23 REAGAN: Yeah, my, my guy, yeah the people
24 that I'm, I'm, ahh, trying to convince I'll
25 have the money first thing Monday morning.

1 FISHER: I will, how 'bout this? I'll come
2 out to your office on Monday. I'll make this
3 as easy as possible for you.

4 REAGAN: Well, you, ahh, at this point, BILL,
5 the easiest thing for you to do is just tell me
6 what time I can meet you or we can meet up

7 FISHER: Well, you wanta come back over here?

8 REAGAN: You tell me what time you will be
9 there Monday morning and, so I can holler in
10 there and tell 'em I will be, I will have a
11 cashier's check Monday morning. What time
12 should I be there?

13 FISHER: Again, you want to, ahh, wire the
14 money, you want, let's make sure, let's just,
15 just be careful here.

16 REAGAN: Oh just a, just a cash, cashier's
17 check, that's all.

18 FISHER: So I, so I need time to go over to
19 the bank and get a cashier's check, so let
20 me do this. Let me go over to accounting and
21 then I'll find out how quick they can get
22 something in the morning, and I'll call you
23 back with the time.

24 REAGAN: This is D'ANGELO, let me, let, you
25 call me right back now.

1 FISHER: I will see, again, why don't you just
2 go over and see if we can conference the three
3 of us together.
4 REAGAN: Okay, would you call me right back?
5 FISHER: Alright.
6 FISHER: That was, ahh, DARREN REAGAN talking
7 on the other line to D'ANGELO LEE wanting to
8 get paid so.
9 END OF THAT CALL
10 Pause
11 Dialing
12 Phone ringing
13 MONIQUE ALLEN: MONIQUE ALLEN.
14 Dialing
15 Phone ringing
16 FISHER: BILL FISHER.
17 REAGAN: BILL, I'm gonna connect you in with,
18 with, ahh, D'ANGELO. Take us off the speaker
19 phone.
20 FISHER: I will. I'll do that right now.
21 Here hold on, let me grab it. That better?
22 REAGAN: Hey, D'ANGELO? D'ANGELO? Hey,
23 little brother. D'ANGELO? Hey D'ANGELO?
24 BILL?
25 FISHER: I'm here.

1 REAGAN: Hold on for a minute. Ahh, he was
2 in a, he was in a tunnel, hold on for a
3 minute.
4 FISHER: Okay.
5 LEE: Hello?
6 REAGAN: Hey, D'ANGELO?
7 LEE: Yeah.
8 REAGAN: You there?
9 LEE: I'm here.
10 REAGAN: Okay, D'ANG, ahh, BILL?
11 FISHER: Commissioner, how are you?
12 LEE: Good, how are you today, BILL?
13 FISHER: I'm well, thank you.
14 LEE: Good. Congratulations on your
15 closing.
16 FISHER: Yep. These are hard work. It's that, I'll
17 fill you in the details some time about all
18 the little hitches that happen along the way
19 where they tell you your deal isn't gonna go,
20 but, ahh, it made it.
21 Lee: Yeah, I've seen it happen.
22 REAGAN: Well, guys, thank you so much for,
23 ahh, this little bitty impromptu, one minute,
24 one minute session. BILL, I, ahh, D'ANGELO
25 and I, ahh, ahh, just finished our

1 conversation and we're, we're, we're all in
2 agreement here. And BILL, ahh, I had the
3 same conversation that I've had with, with, ahh,
4 D'ANGELO and, and we're all on the same page.
5 D'ANGELO and I, and I subscribe to his, to
6 his, ahh, his thought processes and position
7 that we need to be, ahh, compassionate for
8 African-American firms. You, you subscribe to
9 that as well, and so I think that we have, have a
10 a good opportunity here to make, ahh, some
11 things happen and, ahh, I, I committed to
12 D'ANGELO that I would do everything possible
13 within my means to make sure that, ahh, his
14 referrals get top priority, ahh, in terms of
15 opportunities on that job. Just on this
16 project on PECAN GROVE. So, he's going to,
17 whoever his referrals are, he's going to refer
18 them directly to me and, ahh...
19 FISHER: And you're, you're happy with that
20 Commissioner?
21 REAGAN: D'ANGELO? D'ANGELO? Hello?
22 You there?
23 LEE: Yeah, UI, I'm, I'm in a tunnel, and I'm
24 downstairs so it's, it, it's breaking up.
25 FISHER: No problem just UI are you, are

1 you happy, or are you comfortable with that?

2 LEE: BILL?

3 FISHER: Yeah.

4 LEE: BRIAN....DARREN.

5 REAGAN: Hey, ahh, D'ANGELO?

6 LEE: Yeah. I'm, I'm in a bad...

7 REAGAN: Yeah, he just wanted to know...

8 LEE: Well, let me, well I, I guess I kinda

9 missed part, parts of whatever you, what,

10 what, what, you said so if you could repeat it

11 just again that'd be helpful.

12 REAGAN: Okay, basically...

13 LEE: Can you guys hear me? 'Cause I...

14 REAGAN: We hear you very well. Ahh,

15 basically,...

16 LEE: You guys are echoing.

17 REAGAN: Okay, basically, he wanted to know

18 that, that, ahh, we all on the same page.

19 LEE: Yes. I mean what, what in, in regards

20 to what you talked to me prior, yes.

21 REAGAN: Yeah, yeah.

22 FISHER: So all your referrals go through

23 DARREN and I don't need to worry about, you're

24 happy with that?

25 LEE: Yes.

1 FISHER: Okay.

2 REAGAN: Alright then. Hey, D'ANGELO. I,

3 I'll holler back at you, BILL. I, I'll talk

4 back with you later.

5 FISHER: No problem and I'll, I'll see you

6 on, ahh, Monday here. I'll give you a call and let

7 you know when I'm coming over.

8 REAGAN: Okay.

9 FISHER: Do you wanta, do, do you wanta come to

10 my office or do you want me to come down there

11 where you are?

12 REAGAN: No, I'll be, I'll be there. You tell

13 me what time you'll be in there.

14 FISHER: Okay, alright. You just, it's probably

15 better for you to come out here anyway; it'll

16 be the quickest.

17 REAGAN: Okay, about what time?

18 FISHER: I don't know. Let me, again, I'd, I

19 haven't had chance to walk down the hall yet

20 and, ahh, and ask accounting how quickly they'll

21 have a cashier's check.

22 REAGAN: Okay, then. Alright.

23 FISHER: Aah, so I'll, I'll see what we can

24 do here. It's good for you to come over here

25 anyway I got a couple of things to go over

1 with you anyway on these contracts. Alright?
2 Pause
3 END OF THAT CALL
4 FISHER: I'll, I'll do, I'll do the best I
5 can here, I'll call...
6 END OF THAT CALL
7 RECORDER: REAGAN: Soon as you get my
8 message and you can.
9 RECORDER: End of message.
10 REAGAN: Called you back a little bit ago,
11 but, ahh, ahh, wanted to get with you, ahh,
12 to see what time, ahh, you would have a check
13 for me first thing Monday morning. What time,
14 ahh, you'll be available or in the office UI,
15 ahh, to pick up the check first thing Monday
16 morning. Give me a call. UI 14-207-0848.
17 Thank you now.
18 RECORDER: End of message. Message four
19 deleted. End of mail box.
20 FISHER: Okay that series of voice messages
21 and then the call with, ahh, DARREN directly
22 while he was talking to D'ANGELO and then the
23 conference call was all at approximately 5:45
24 on Friday the 28th, this is BILL FISHER. It's
25 a subsequent follow-up calls after our, ahh,

1 meeting in my office today at, was supposed
2 to be at 3, but didn't really start 'till
3 about, ahh, 3:20. Again, this is BILL FISHER
4 and it's, ahh, now 5:55 on my computer. Bye.
5 Pause
6 Dialing
7 RECORDER: You have reached the Sprint voice
8 mail box of 21....
9 Dialing
10 Phone ringing
11 REAGAN: Hello?
12 FISHER: Hey, it's me.
13 REAGAN: Okay.
14 FISHER: You got a second?
15 REAGAN: Yeah.
16 FISHER: Yeah, the, ahh, are you done with
17 talking to D'ANGELO?
18 REAGAN: Yeah, uh-huh.
19 FISHER: You know, frankly, DARREN, it, you
20 know, I didn't say anything on the call, but
21 this is what concerns me, I mean, it's almost
22 like you're appeasing, ahh, D'ANGELO. Your...,
23 run your guys through me and they'll get top
24 consideration. RICK and JIBREEL aren't
25 getting any work. They're not, 'cause they

1 haven't shown, they can't even produce a
2 resume.
3 REAGAN: Well...
4 FISHER: On this, you...
5 REAGAN: But, what, they'll get consideration.
6 I'm, I'm, you know, I, I'm not saying nobody
7 gonna get something BILL, and they not,
8 they not, they're not capable of doing it.
9 I'm not gonna put myself in that position.
10 FISHER: No, no, it's a, frankly, it doesn't, you
11 know, I can protect myself from that. But
12 this is just back to the same concern I talked
13 to you about today.
14 REAGAN: Yeah.
15 FISHER: When the day is done, he, you're,
16 you're hap, you're gonna be happy. I'm gonna
17 be taking care of you under these requirements
18 and he's gonna be unhappy. And then, my vote
19 is gonna come for my project, for the zoning
20 and the next, whatever else we...
21 REAGAN: BILL, BILL, BILL, BILL, BILL, BILL,
22 BILL, BILL....
23 FISHER: And, and, and D', D'ANGELO's...
24 REAGAN: BILL, BILL, BILL....
25 FISHER: Gonna be in a position to pull

1 the plug.

2 REAGAN: BILL.

3 FISHER: Yeah?

4 REAGAN: BILL, BILL, BILL. You, you, you

5 talking about, we, we talking about PECAN

6 GROVE. That's, you know, we, we talking about

7 PECAN GROVE. I'm not, I'm not in the least

8 ways concerned and I, I, I spoke to him about

9 WEST VILLAGE. WEST VILLAGE from, from

10 all discussion is, is ready to go. It's ready

11 to go. And I, and, and I'm talking about the

12 conversation I had with him this evening.

13 FISHER: I am but the point is,

14 is that, that, you know, D'ANGELO'S telling

15 me the opposite, that he has to be happy, so

16 we're having this, you know, you have that

17 loop closed nicely, which is okay. You're

18 talking to me, D'ANGELO'S talking to me, I

19 don't have to worry about that anymore.

20 D'ANGELO'S gonna run all of his referrals

21 through you. But the bottom line is,

22 basically what you told him is, look, all your

23 guys are gonna get top consideration. You

24 used those exact words.

25 REAGAN: Yeah, I'm, I'm, I'm, ahh, give him,

1 I'm gonna give 'em serious consideration, and
2 give, ahh, folk who worked with you in the
3 past or who have, who have, ahh, supported
4 you. You give 'em serious and top
5 consideration, you have done that. And so,
6 you know, they get, they get a serious look
7 as well. You know, but, but at the end of
8 the day...

9 FISHER: At the end of the day, D'ANGELO is
10 going to be unhappy. RICK and JIBREEL are
11 not gonna get any work. They're not capable
12 of getting any work. I have spent, they've
13 been out here talking to me for a month. You,
14 you know they've been meeting with me
15 separately and, ahh...

16 REAGAN: Okay, well...

17 FISHER: So, so...

18 REAGAN: You should, you shouldn't be
19 doing that. You, you put yourself in that
20 kind of position.

21 FISHER: No, I mean, you know, DARREN, your
22 job is to have my back. You know these guys,
23 you're talking to him. Why in the world are
24 they...

25 REAGAN: UI

1 FISHER: Why in the world are they over
2 here? It's your job to make sure that I'm
3 not confused.
4 REAGAN: Okay, then and, and, and my job
5 is to tell you what I told you, to stop meeting
6 with 'em, point 'em back to me. That's and
7 there, that's something...
8 FISHER: Okay.
9 REAGAN: That's something...
10 FISHER: And, and, you know, and, and frankly,
11 you know, I can't point 'em back to you, per
12 se. But I can certainly not meet with them.
13 REAGAN: Yeah.
14 FISHER: The concern I have for that is if
15 he, if D'ANGELO's pissed off at me, is that,
16 is that going to affect our case?
17 REAGAN: Ahh...
18 FISHER: Is that gonna, you, you say, you say no.
19 REAGAN: Listen, listen, listen, listen,
20 listen, listen. Here's what I'm saying,
21 again, ahh, hadn't anyone indicated to me,
22 hadn't anyone, ahh, implied to me that Dallas
23 WEST VILLAGE have problems. Now, he
24 supported it, he supported it 110% sending
25 it through for passage. Ahh, DON have not

1 discussed any problems with it. And he said
2 to us that it looks good and, ahh...
3 FISHER: And when D'ANGELO was over there
4 venting against it and pissed off at me....
5 REAGAN: Okay, okay, okay.
6 FISHER: ...he didn't have any problem.
7 REAGAN: Okay, okay. He didn't, didn't,
8 hadn't, here's what I'm saying to you BILL.
9 Hadn't anybody said anything about they have
10 problem with DALLAS WEST. It's just to con,
11 to the contrary. Okay? So, ahh, ahh...
12 FISHER: Listen, you're telling me that's
13 what, that's my cell phone ringing. Hold on.
14 FISHER: That's my son here; I'll call him
15 back. Ahem...
16 REAGAN: Okay, your, your, your voice mail,
17 ahh, your, your messages are full.
18 FISHER: Okay, alright. On my cell phone?
19 REAGAN: Yeah, on your cell phone.
20 FISHER: UI
21 REAGAN: So, so...
22 FISHER: You see how popular I can be?
23 REAGAN: Yeah, yeah. But, ahh, ahh...
24 FISHER: Any, any way you can get DON,
25 DON to tell me that we're all, that...

1 REAGAN: Listen, listen, D'ANGELO...

2 FISHER: ...as long as you're happy and I'm...

3 REAGAN: Hey, hey, BILL.

4 FISHER: I'm honoring your agreements

5 we're gonna be fine?

6 REAGAN: BILL, BILL, BILL, BILL, BILL. Ahh,

7 ahh, what I, what I said to you is what I mean,

8 that's, that's all. That's the, that's the best deal

9 you can get, man. I mean most folk don't get

10 that kinda deal. LAUGH You know...

11 FISHER: I'm, I'm hap, frankly, I'm happy with

12 it if DON'S telling me that.

13 REAGAN: Well, I mean...

14 FISHER: Can, are...

15 REAGAN: If you wanta, if, if you wanta call

16 DON and ask him that, you can. I mean but

17 FISHER: Let's, let's conference him in.

18 REAGAN: No, well, I've already called DON,

19 his, his phone's off.

20 FISHER: Okay.

21 REAGAN: His phone's off, he, he not taking no

22 message. But...

23 FISHER: You wanna try and do a coffee this

24 weekend?

25 REAGAN: Well, I'm, I'm trying to get...

1 FISHER: 'Cause this is the, is the way I see
2 it DARREN. You know, I, I have the
3 distinct impression you were trying to
4 pacify D'ANGELO. I'm not being critical,
5 that's just the reality of it. This is what
6 I'm afraid of, that, you know, I'm gonna honor
7 these requirements that I've, that I've done
8 here on PECAN and WEST VILLAGE with you.

9 REAGAN: But BILL, BILL, here's the thing.

10 FISHER: And, and you're telling me DON'S
11 okay and D'ANGELO'S gonna be pissed off.

12 REAGAN: BILL, BILL, I, I have, I have a vested
13 interest in, in, in, in the passage of Dallas
14 WEST, of WEST VILLAGE.

15 FISHER: Okay.

16 REAGAN: I have a, I have a, I have a, ahh,
17 personal, ahh, organizational vested
18 interest.

19 FISHER: And, and that's good.

20 REAGAN: Okay, so that's, so, so that, I mean
21 and, and that's not any different than PECAN
22 GROVE.

23 FISHER: No, that, that's a good that's good
24 for you, yeah.

25 REAGAN: What I need you to do, what I, what

1 I need for you to do is that at ten, have me
2 taken care of, man, so I can take care of my
3 business. That's what I need you to do.
4 Monday morning, so I can, I can, we can, we
5 can all be all, be one big happy family. You're
6 making it tough for me for not having it ready
7 for me today.
8 FISHER: Why, why don't you give me wire
9 instructions if you, the earliest you want
10 money then...
11 REAGAN: Listen, listen, I, I...
12 FISHER: The bet way to do is for me to
13 wire you good funds.
14 REAGAN: No.
15 FISHER: I mean, I can get an account on here.
16 REAGAN: You don't, you don't, you don't have
17 to, you don't even have to wire it. I couldn't
18 even get nobody to give me the, the, the wiring
19 instructions this late anyway. So the best
20 thing for me to do is I will be there at, at
21 10, I will close my deal out at 11. So just,
22 just, just make, make me happy, man.
23 FISHER: Okay, well, the just, then let's just go
24 at it this way. I'm gonna assume that you've
25 got D'ANGELO out of the way here. I'm gonna

1 assume that he's all pissed off, so if I get,
2 if, if I do what I'm supposed to do on PECAN
3 GROVE I get you paid, you've got it all handled
4 with, you got it all handled with DON and I'm
5 gonna pass with the flying colors on
6 everything on UI.

7 REAGAN: Listen, listen you, ahh, ahh, ahh,
8 you have my commitment with my signature on
9 line. You, you, you're in much better shape
10 than you were, ahh, several months ago.

11 FISHER: I see what you're saying. So, as long
12 as I, as long as I cover you here as I'm
13 required to do, then DON'S gonna see us through
14 to the finish line here, on these votes.

15 REAGAN: And here's, here's, here's, here's
16 what I'm, here's what I'm saying to you, again,
17 is that no one has said to me that we have
18 a problem with, with, ahh, DALLAS VILLAGE.
19 As a matter of fact, I was told, I was reassured
20 that I'm gonna overwhelmingly support it this
21 afternoon.

22 FISHER: Okay.

23 REAGAN: That's, now, and, and...

24 FISHER: And that was probably before I didn't
25 have your check today. LAUGH

1 REAGAN: No, that was, that was after you,
2 that was after, that was after.
3 FISHER: Okay, alright.
4 REAGAN: But, but, I ain't gonna be happy after,
5 if you do me like you did me this aft, did me this
6 afternoon now on Monday morning. LAUGH
7 I'm not gonna be happy, BILL. So we need to,
8 we need to...
9 FISHER: Well again let, let's, let's be
10 clear. If I get you covered on Monday,...
11 REAGAN: Ahh, ain't no if. You gonna have
12 me covered and we gonna be, we're gonna be
13 straight.
14 FISHER: Then, then DON'S got us covered?
15 REAGAN: Listen, here. I already, I, I told you,
16 I told and, and LAUGH hadn't anybody said
17 to me, our project ain't, is, is having problems.
18 FISHER: Can't you just, can't you just be
19 affirmative here. I, you and I are speaking,
20 you're speaking in code to me here.
21 REAGAN: No, I'm not even, being, speaking
22 code I'm telling you, I'm telling you what the
23 Councilman, Councilman told me. And I'm
24 telling you what the, the Planning and Zoning
25 person told me. I'm going the whole, I want

1 this to work. I'm wholeheartedly supporting
2 it. I wouldn't do anything to jeopardize it,
3 DARREN.
4 FISHER: Okay.
5 REAGAN: Now, if you lie to me, you got some
6 problems. Some serious problems.
7 FISHER: Okay.
8 REAGAN: Okay? That's, that's...
9 FISHER: So if I stiff you...
10 REAGAN: That's the bottom line.
11 FISHER: If, if I stiff you on PECAN GROVE,
12 this may be a problem.
13 REAGAN: Well, you...
14 FISHER: UI if....
15 REAGAN: You don't wanna, you don't wanna,
16 you don't wanna, you know, I'll hold up my end
17 of the deal and so, you know, we, we have an
18 agreement, we have an agreement, that's all.
19 And I have a, the, the organization have a
20 vested interest in, in the project.
21 FISHER: Well again, you understand, I hope
22 you can appreciate why I'm nervous. You came
23 in late in this deal. I spent a lot of time
24 with DON and D'ANGELO on these other zoning
25 cases and got completely wiped off of the map.

1 REAGAN: But, BILL, you don't, you don't, you
2 don't come, you don't come at 5, at this time
3 of the evening on Friday, and stiff me like
4 that, man. You know what I was coming there
5 for. You had told me what, what, when to come
6 there. You gave, you gave our mutual, mutual
7 business associate your word, your word. You
8 gave our mutual business associate your word
9 that you would and, and, and so, you know?
10 I keep my end of the deal, so I shouldn't
11 of been, I shouldn't of come out there and,
12 and, and, and left the same way I came. 'Cause
13 we have, we, we, you haven't done that to me
14 before here to, heretofore, and you shouldn't
15 have done that to me today, man. If, if you
16 had to, if you had to go and, and, and, and
17 beg and plead the banking officer or whomever
18 or your, or your partnership whoever, whoever
19 accountant or whoever, you should of
20 beg and plead, ahh, this is, this, you know?
21 LAUGH You shouldn't of left, left me out
22 in the lurch like that, man. But that,
23 that's, that's, you know, that's, that's that.
24 I'll see you Monday morning and we'll, we'll...
25 FISHER: Well let, but again I, you know, the,

1 you know, let, let's shoot for 10, but it may
2 be later than that. Like I said if you could
3 get me some wire instructions at 9, it may
4 be the quickest so. Ahem if you want a
5 cashier's check, somebody's gotta run down
6 to the bank and do that. It may be later than
7 10. Well...

8 REAGAN: Well.

9 FISHER: What's your, what's your critical
10 time frame?

11 REAGAN: Well, my critical time frame, I'm
12 shooting for 11 o'clock.

13 FISHER: Okay.

14 REAGAN: Yeah, that's my critical time frame.
15 They, I, I, I hadn't been able to move it
16 beyond that, Mon., I'm gonna lose it.

17 FISHER: Well, you just want me to wire the
18 money over to the title company, frankly,
19 they'd rather get a wire...

20 REAGAN: No, no.

21 FISHER: Than the, than a cashier's check.

22 REAGAN: BILL, BILL, it, BILL?

23 FISHER: Yeah.

24 REAGAN: I, I will, I will be, I will be with,
25 ahh, with an architect first thing Monday

1 morning out in Richardson.

2 FISHER: Okay.

3 REAGAN: Off of, off of, ahh, off of, off of,
4 ahh, Campbell Road and 75. When I leave
5 there, I'm coming your way. So that's, that's
6 just as simple for me.

7 FISHER: I understand. I don't want you to
8 come over here and leave away disappointed,
9 so I need to make sure that I'm prepared.

10 REAGAN: And now if you, if, if, if you, if,
11 if you, just if, if you believe that you're
12 not going to take care of it, BILL, then you
13 just need to tell me because I don't want,
14 I won't spend no time...

15 FISHER: Well, frankly, DARREN, I am gonna
16 take...The plan is absolutely to take care
17 of it. A wire is the thing I could promise
18 you best right now.

19 REAGAN: But you, but you promised me a check
20 earlier. You promised me a check earlier,
21 you promised...

22 FISHER: But now, and that's fine if you...

23 REAGAN: Hold on, hold on.

24 FISHER: Okay.

25 REAGAN: You, you, you promised me a check

1 on, you said I could give you a check, if you
2 just needed some money, ahh, for yesterday
3 I could give you 10, 15, \$20,000. That's what
4 you said to me last night BILL.
5 FISHER: Well, I could've given you some
6 walking around money. I thought you had to
7 have the whole thing tonight.
8 REAGAN: Okay, okay but you did not, you ain't
9 give me nothing.
10 FISHER: Well, you should of said something.
11 I thought it was the 85 or nothing.
12 REAGAN: No, I did not. No, no I said you
13 didn't, you, now here's what you told me.
14 Now here's what you told me. You said I did
15 not have, I did not have, you did not have
16 the, ahh, the, ahh, that you could of given
17 me 10, 15, \$20,000 or whatever, ahh this, ahh,
18 today.
19 FISHER: Frankly, I could of given to you on
20 Thursday, but, ahh...
21 REAGAN: Well, yeah, but you didn't give it
22 to me. You was out of town. And you didn't
23 give it to me today. And then you, and then,
24 ahh, you said well come by, you told me this
25 the other day, said 'bout 2:30 or 3:00 you could

1 get a, pick up a check. And I gave you 3:00.

2 FISHER: Okay.

3 REAGAN: Okay, so now...

4 FISHER: Alright, I'm sorry for the con, sorry

5 for the confusion. Frankly, there was, if you

6 had not called me and left me a message

7 today this never would of happened. I'll take

8 responsibility for it, but I hope you

9 understand that I, I had the distinct

10 impression from your call this morning that

11 your account officer was looking to be able

12 to verify funds, which I'm getting a wire

13 today, isn't gonna happen so.

14 REAGAN: No, no, no, no, he, it, I, I, what I said

15 was that he would get...

16 FISHER: He was gonna verify funds for you.

17 REAGAN: He wanted to know, he wanted to

18 know he wanted to know, yeah, that I had a check.

19 FISHER: Okay. Well, that's so that I

20 didn't, I didn't understand that so.

21 REAGAN: So, so UI just, just write,

22 have a check ready for 10, ahh, Sunday,

23 ahh, Monday morning, BILL. And we, you know,

24 we, we keep the process moving, man.

25 FISHER: Alright, so you're gonna, you're,

1 you got everybody happy on that side and...

2 REAGAN: I just need you to, I just need you...

3 FISHER: And D'ANGELO'S not gonna call me

4 anymore?

5 REAGAN: Well, I, I can't promise that, that

6 he won't call anymore.

7 FISHER: Well, okay, man, you gotta, you gotta

8 earn your money here. I mean I...

9 REAGAN: No, no, no, no I, I, I'm on PECAN

10 GROVE. I have told you that I...

11 FISHER: Well, you got money coming on WEST

12 VILLAGE, too, here.

13 FISHER: He's talking, they're talking,

14 they're not talking PECAN GROVE. You need

15 to understand.

16 REAGAN: Yeah.

17 FISHER: If I'm not being clear, they're

18 talking about both, both projects.

19 REAGAN: I, I understand what he's talking

20 about.

21 FISHER: Okay, alright, okay, so there's no

22 misunderstanding.

23 REAGAN: But you, but, but you heard, you

24 heard what he said on the phone with you and I.

25 FISHER: And it was all fine until you took,

1 gave him what I consider to be a pretty good
2 ass-smooching about how his guys were gonna
3 get top priority.
4 REAGAN: So I, I...
5 FISHER: You know, frankly, I was tempted to...
6 REAGAN: They, they're gonna get, they
7 were gonna get consideration.
8 FISHER: No, let me UI.
9 REAGAN: Top, top consideration. And I'm
10 gonna and, and, and that's, that's I mean
11 that's...
12 FISHER: I wanna make sure. I have given them
13 every consideration for a month.
14 REAGAN: That's you, that's you...
15 FISHER: They are not getting any work.
16 REAGAN: That's, that's you BILL.
17 FISHER: Alright.
18 REAGAN: Now that's you. Now I'm, I, I said
19 that I would give him consider, serious
20 consideration, top consideration. And
21 that's what, and that's what, that's what I,
22 I'm, ahh, prepared to do. UI
23 FISHER: Well, but DARREN you have to
24 understand, I mean, it's not like it's your
25 decision. I, I, ultimately, I have authority over

1 anybody that works out there. I just wanna
2 make sure there's no misunderstanding between
3 the two of us.
4 REAGAN: Well, we're gonna UI...
5 FISHER: Unless some things...
6 REAGAN: We both gonna, we both gonna come
7 to an agreement on it and I don't and...
8 FISHER: Good.
9 REAGAN: If, if, if my name is on, on a project
10 BILL, then I'm not gonna just put
11 somebody out there to put somebody. I had
12 a shop, I built a shopping center, man, and
13 I had guys telling me the same thing that
14 they're saying here now.
15 FISHER: Who to hire and why to hire them.
16 REAGAN: Well they said just tell 'em to give
17 us the job. Give us the job. Even though
18 they were \$300,000.00 higher than
19 everybody else.
20 FISHER: Well, that's the easiest no.
21 REAGAN: UI
22 FISHER: This is a hard no because they don't
23 even wanna bid. They, they, they just want
24 the work, and they can't do the work. I got
25 no problem...

1 REAGAN: Well...

2 FISHER: With, you know, you, this

3 capacity building, DARREN, you know exactly

4 what capacity building is. That's, ahh...

5 REAGAN: I understand what capacity

6 building...

7 FISHER: That's a plumber with a lot of

8 plumbing experience now doing his largest job.

9 It's an electrician with a lot of electrical

10 experience getting his largest job. It's not

11 somebody who's built single family homes now

12 doing concrete work on a, a four million

13 dollars worth of concrete work on a...

14 REAGAN: Here's, here's...

15 FISHER: Twenty-five million dollar deal with no

16 experience.

17 REAGAN: Here's what, that I want you to

18 do, BILL, with me. I don't want you to, to

19 put, try to put the squeeze on me, ahh, without

20 taking care of me as you had agreed. I don't

21 want you to do that because it's not that,

22 it, I mean it's not that serious with me to,

23 to go out like that. But I want you to be

24 a man of your word just as I've been a man

25 of my word and, and, and you have to, you have

1 to trust I'm gonna do just what I've done in
2 the past. I have a vested interest in it,
3 that's it. My organization have a vested
4 interest in it.

5 FISHER: And you've taken care of everything
6 else that's required?

7 REAGAN: And so, and so, and so that's,
8 that's, that's, that's the best, that's the,
9 that's the best situation you can have and,
10 ahh, from, from your vantage point is that,
11 is that, ahh, I have a vested interest in it.
12 I ain't, it's not just a passing interest
13 in it, but I have a vested interest in it and
14 so, ahh, I don't, I don't, I don't need to have
15 any problem with distrust among you and I.

16 FISHER: Frankly, it's not between you and
17 I, it's the other parties in this loop here.

18 REAGAN: Well, but, but don't put the, don't
19 put that kinda squeeze on me with them 'cause
20 I didn't do that with you.

21 FISHER: Well, the, you know, the reality is I, I
22 can only do this one time; and, you know,
23 frankly when I've got two or three folks running
24 out here at me it is confusing and...

25 REAGAN: Okay, UI. I...

1 FISHER: And difficult and you know the,
2 the, the, the stuff gets outta hand frankly.
3 And, ahh, ahh, I think you know
4 from talking to them that, you know,
5 I've certainly been getting plenty of noise...
6 REAGAN: But don't, but don't, but don't, but
7 don't put that, ahh, the squeeze and don't
8 put me in that, this kinda position. Ahh,
9 be a stand-up guy. Do what you, what we've
10 agreed that you would do, and we keep moving.
11 And if there's a problem that comes along
12 in the process, you, you let me know about
13 it. Don't go and you try to handle it like
14 you're trying to do. You let me know about
15 it. And I, and I...
16 FISHER: I did, DARREN, you know again, an
17 hour after you and I talked the last time,
18 where you told me you'd already met with, ahh,
19 ahh, with these folks, I got them calling me
20 again. I mean it's just like hell, it's like
21 they're not listening, you know?
22 REAGAN: Oh, what you, what you said, he,
23 he said that you went to the meeting, went to
24 his office for a meeting.
25 FISHER: No, no this was after the fact. I'd

1 already been there, then you and I had the
2 conversation...
3 REAGAN: But I'm saying you should...
4 FISHER: You said, look I'm over here with
5 these guys, everybody understands it. I hung
6 up. And I got a call from...
7 REAGAN: He said, he said back to me, he said
8 back to me today, he said, well I was returning
9 his call to me. He said I was returning BILL'S
10 call that he placed to me.
11 FISHER: LAUGHING
12 REAGAN: Now I, I, you know, that's, that's
13 what I'm saying you put me in those of
14 positions because...
15 FISHER: No, they're not, again you can
16 imagine. I'm only taking calls over here.
17 I'm not running around looking for the
18 opportunity to get into cross hairs, here, with
19 these guys who really can't do the work, so.
20 I think you know, I think you know where the
21 truth is there. I'm, I'm not calling anybody,
22 they're calling me. If anything, I might
23 return somebody's call, but that's about as
24 close as I can get, so. Ahh, hell, you know
25 how, what'd you think the likelihood is BILL'S

1 calling them? You had your own communication
2 challenge with me. You know that's just,
3 that's just not even in the discussion.
4 REAGAN: I'm the, I'm the least of
5 everybody's problems at this point, I'm so,
6 you know, I'm make, I'm, I'm pushing to make
7 the deal happen. I'm not...
8 FISHER: That's my point. There you go, now
9 we're on the same...
10 REAGAN: I'm not, I'm not, I'm not on, I'm
11 not on no, I'm not on the side to, to, to,
12 to, to make it fail otherwise, I...
13 FISHER: No, I understand and that, that's,
14 that's my whole point I mean that's your job.
15 I just wanna make sure that, that you're
16 taking care of your job and you know that these
17 other folks....
18 REAGAN: But I don't want you, I don't, I
19 don't, I'm, I do my, I do what I say I'm gonna
20 do, but what I don't, don't wanna have you
21 do is, is put me in this kinda position where
22 you put me today, man, where you knew I had
23 a, a closing and you didn't come through like
24 you had agreed. UI. Like you had, you and
25 I had an agreement to. And so that, that's, that's

1 FISHER: I'm gonna try and do what you're
2 asking me to do. Frankly, I don't know why
3 you don't let me wire the money over to the
4 title company if you're closing or over to
5 your bank, but I'll, ahh, I'll do what I can
6 do as quickly as I can on, ahh, Monday so.
7 Just be sure you're by your phone so, ahh,
8 you know, like letting you know what's going
9 on here, don't want you come over here
10 disappointed.
11 REAGAN: Well, I, why would I be disappointed?
12 FISHER: Because the logistics of getting a
13 cashier's check from a bank that isn't in this
14 building takes some time in the morning so
15 I'm, you're assum, I guess you're assuming
16 my folks show up at eight. They don't show
17 up till nine. And this is, you know, I've
18 got a fed wire today so again there's just
19 some logistics here I, if, if, if this is what
20 you're insisting on, I'm gonna try and do it.
21 Again, I'd like you to seriously consider
22 giving me wire instructions. Now a wire, I
23 could probably send at nine in the morning
24 without a whole lot of help. But when it comes
25 to a cashier's check, I gotta get a check,

1 it's gotta get prepared, it's gotta be signed,
2 somebody's gotta run over to the bank, get
3 a cashier, to wait in line for the teller...
4 REAGAN: BILL, BILL, BILL, BILL, BILL. You
5 have a partnership account, man. That's why
6 y'all and you, and you just write me a check
7 out of the partnership account.
8 FISHER: You just told me you wanted a
9 cashier's check.
10 REAGAN: Okay, well you have, you have a cash,
11 you have a partnership account, write me a
12 check out of the partnership account.
13 FISHER: You, okay, 'cause, you know, ahh,
14 frankly it's probably gonna be a temporary
15 check. Are you...
16 REAGAN: Give me, give me, give me the, the,
17 my, the check off the partnership account.
18 FISHER: Okay.
19 REAGAN: Well that's all, that's, that's what
20 I need.
21 FISHER: I, I think I can do that. Again,
22 it's gonna be a temporary check so, you know,
23 I'm not so much...
24 REAGAN: I mean, I, I'm not, I'm, you, you
25 give me...

1 FISHER: Sometimes those pose problems for
2 people, I'm just warning you.

3 REAGAN: I have, I have, I have a banker, I
4 have a personal banker and, and, you know,
5 you, you say the check, the check is good y'all
6 got the account set up the money wired in the
7 account, so you just write me a check, man.

8 FISHER: Okay, so again just so I'm clear
9 you're saying, no, you don't need a cashier's
10 check you will just take a regular check?

11 REAGAN: And you can bring it out here. You
12 can actually bring it out here tonight.

13 FISHER: I can't do it tonight. It will be
14 Monday morning, all the accounting folks are
15 gone, so.

16 REAGAN: Okay.

17 FISHER: Believe it or not, they actually lock
18 the checks up and I do not have a key. And
19 that, that's done for a reason, as you can
20 imagine.

21 REAGAN: Okay.

22 FISHER: Alright. LAUGH.

23 REAGAN: Well, well write, write me a check
24 and I'll see you, ahh, ahh, Monday morning,
25 10:00 a.m.

1 FISHER: Alrighly.
2 REAGAN: Alright, man, have a good one.
3 FISHER: 'Bye 'bye.
4 FISHER: Yeah.
5 END OF THAT CALL
6 END OF THE CD
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